



Christian Falk

German Attorney at Law since 2005
Certified Intellectual Property Law Specialist since 2010
Partner

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Languages: German, English

Practice Areas

- Litigation and Arbitration
- Contract Drafting
- Corporate Law
- Commercial and Distribution Law
- Competition Law
- Intellectual Property and Trade Secret Law

Practice Summary

Christian is a German Attorney at Law and a Certified Intellectual Property Law Specialist. He represents clients in proceedings before German courts and in arbitration proceedings. He has extensive and long-standing experience in complex business-law disputes, including proceedings to obtain or defend against preliminary injunctions or orders. Christian also advises in negotiating and drafting contracts and avoiding legal risks and disputes. His practice focuses on corporate law, in particular shareholder disputes, commercial and distribution law, competition law, and the protection of intellectual property and trade secrets.

Christian has gained industry-specific experience in particular in the energy supply, media technology, automotive, aviation, automation, food, leisure, hotel and hospitality, fashion and consumer goods sectors.

Representative Client Matters

- Energy supply company in arbitration proceedings (DIS) for contract adjustment with eight-digit amount in dispute
- Engine manufacturer (for "UAV") in dispute with US BOING subsidiary
- French energy supplier in defense against damage claims by numerous German homeowners as a result of geothermal drilling
- Truck trailer manufacturer against competitor for cross-border industrial espionage
- Ship fund investors-pool in the legal enforcement of a substantial eight-digit claim for damages against an international ship classification society
- Middle Eastern metal processing company in enforcing its six-digit claim from defective plant deliveries against German manufacturer

- Plant construction company (food industry) in international arbitration proceedings (SCC) regarding an eight-digit claim for damages
- Pharmaceutical company regarding industrial espionage claims
- Private equity company in a shareholder dispute
- US Subsidiary in the defense against and remediation of a cyber-attack
- Shareholder/company in the automotive industry in IP right claims, expulsion as a shareholder and compensation claims
- NYSE-listed specialty chemicals company regarding industrial espionage claims
- US company (conference/collaboration technology) on market entry in Germany and continuously in contract negotiations and contract drafting
- Shareholder (writing instrument manufacturer) in a seven-digit compensation case due to incorrect tax/legal advice
- French manufacturer (industrial and military computers) in enforcement of a seven-digit damages claim-judgement in Germany
- Start-up (3D scanner technology) in a pre-trial submission and inspection/evidence acquisition procedures due to allegations of plagiarism
- US group of companies in international evidence proceedings in Germany in patent disputes
- Austrian food producer for false product reporting against public radio and television station
- Italian luxury fashion label in trademark infringement proceedings against Norwegian fashion label
- Global company (hotel, restaurant, cruise ship chain) in various trademark infringement proceedings
- German automation company against antitrust law accusations before a German court
- US packaging manufacturer in international arbitration proceedings (DIS) against a six-digit claim of an authorized dealer
- Austrian food company in arbitration proceedings before the Warenverein der Hamburger Börse e.V. against claims of a Dutch fruit importer

Publications and Speaking Engagements

- Zur Eigenständigkeit des Begriffs der Branchennähe (The Autonomy of the Concept of Proximity of Industry Sectors), in: GRUR 2012, p. 348
- Attorney-Client Privilege: A Critical Topic for In-House Counsel of Multinational Companies, JUVE Handbook of Professional Law Firms 2009 (October, 2008)
- Attorney-Client Privilege: A Critical Topic for In-House Counsel of Multinational Companies, TRENDS (September/October 2008)
- EU's New Rules For Labeling, Advertising Foodstuffs, Guest column in Law360 (September 30, 2008)
- The New EU Health Claims Regulation: Tightened Rules for Advertising and Labelling of Foodstuff, TRENDS (March/April 2008)
- Combating IP Piracy And Counterfeiting In The European Union: The Strategic Use Of Confiscation, TRENDS (August 2007)

Professional Memberships and Activities

- German Association of Intellectual Property and Copyright Law (Deutsche Vereinigung für Gewerblichen Rechtsschutz und Urheberrecht e.V. (GRUR))
- German Arbitration Association (Deutsche Institution für Schiedsgerichtsbarkeit e.V. - "DIS")

Education and Career

With SCHIEDERMAIR since 2009, and as Partner since 2013, Christian previously worked for the Frankfurt office of the US law firm Faegre & Benson LLP and before that until 2006 for a national law firm in Germany. Before being admitted to the Bar in 2005, Christian gained legal experience in 2004 as a Visiting Attorney at the US law firm Goulston & Storrs in Boston, MA and in the years prior to that, he worked in the legal department of RWE Solutions AG (formerly TESSAG) and DIVACO Beteiligungs AG & Co. KG, each in Frankfurt am Main.

Christian completed his post-graduate legal training period (*Referendariat*) from 2002-2004 in the Higher Regional Court District of Frankfurt am Main. During this time, he also completed a stint at the German Embassy in Manila, Philippines. He studied law at the Johann Wolfgang von Goethe-University, Frankfurt am Main, and at the German University of Administrative Sciences, Speyer.